A First PIPP into the Home and Community-Based Services Performance-Based Incentive Payment Program (HCBS PIPP)
Understand the goals of the program and how to get started

Walk-through the HCBS PIPP Request for Proposals (RFP) (available on http://www.dhs.state.mn.us/hcbspipp)
Questions During Webinar

- Webinar is divided into two parts
  - Part One: HCBS PIPP Overview
  - Part Two: RFP Walk-through
- There will be spots to ask questions after each part as well as when discussing the RFP sections during Part Two
Part One: HCBS PIPP Overview
What is HCBS PIPP?

- Improves quality and increases efficiency of HCBS
- Demonstrates how evidence-based or evidenced-informed practices can improve services
- Encourages providers to innovate and take risks
- Fosters collaboration and shared learning
- Establishes a business case to invest in enhancing quality
- Identifies the key elements of successful quality improvement efforts and shares those strategies across the HCBS industry
Why Should You Get Involved in HCBS PIPP?

- **Support projects** that could not have happened otherwise
- **Enhance services** to meet the needs of consumers by committing to **Quality Improvement**
- **Learn from and collaborate** with other service providers
HCBS PIPP Basics

- Established by MN Legislature in 2013
  - $3.6 Million state share ($7.2 Million if federal match is approved)
- Competitive application process
- Responders design Quality Improvement projects:
  - Identify problem
  - Develop goals and intervention
  - Pinpoint performance measures
  - Include budget proposal
Any MHCP provider that serves people with disabilities and/or older adults through:

- at least one of the MA HCBS Waiver Programs,
- the Alternative Care Program,
- intermediate care facilities for persons with developmental disabilities,
- and/or MA State Plan-funded Home Care Services.
Getting Started

- Support from top leadership is key!
  - Identify someone to take the lead in project planning and writing the proposal
  - Obtain support from influential staff members

- Focus on identified quality problems
  - What story is your data telling you?

- Root cause analysis
  - Keep asking “why” do we have this problem?
  - Solicit input from staff, families and residents

- Review the research, search for evidence-based or evidence-informed interventions.
Second HCBS PIPP Webinar

- Will help providers walk through getting started by looking at their data and doing root cause analysis.

- December 19th, 3:00-4:30pm Central Time
  
  - More information and registration details will be posted on the HCBS PIPP Website
Part One Questions?

To ask a question by chat, type your question in the chat box in the bottom-left corner of your screen and click ➔

If we don’t get to you we will email you and post Q&A on website
Part Two: RFP Walk-Through
HCBS PIPP Website

The place to check for:

- RFP Materials
  - RFP
  - Instruction Manual
  - Fillable Form
  - Budget Worksheet

- HCBS PIPP Announcements

- Questions and Answers

http://www.dhs.state.mn.us/HCBSPIPP
Proposal: Abstract

25 Points

- Summarizes overall design of the project and relation to RFP goals
- Abstracts from successful Responders will be posted on the DHS public website
Abstract Questions?

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Proposal: Description of Applicant Agency/Organization Information

100 Points

- Name(s), location(s), NPI/UMPI and contact information
- Brief overview of provider agency or provider collaborative
- Introduction of project and link to one or more goals in the RFP
  - Improve the quality of life of home and community-based services participants in a measurable way.
  - Improve the quality of services in a measurable way
  - Deliver good quality service more efficiently
Description of Applicant Agency/Organization Information Questions?

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150 Points

- Description of the problem to be solved
  - What story is your data telling you?
  - How do you want it to look after the problem is solved?

- Description of the process to discover the root cause(s) of the problem
  - What have you discovered so far?
  - What steps have you taken?
Impact/Need Questions?

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Proposal: Project Goals, Outcomes and Activities

250 Points

- Description of the strategies to address the problem
  - What are you proposing to do?
  - Who is going to be involved?

- Workplan with timeline
  - What actions will be taken?
  - Who will do what?
  - When will it occur?
Project Goals, Outcomes and Activities Questions?

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Proposal: Evaluation and Performance Measurement Plan

125 Points

- Performance measure(s) and expected improvement
  - What is the baseline data and how is it expected to change?

- Description of auditing and monitoring processes
  - How will this project and the results be monitored?

- Organizational capability statement
  - Why do you assume your goals will be achieved?
  - Include evidence to support this: past experiences, clinical data, and other evidence.
To ask a question by chat, type your question in the chat box in the bottom-left corner of your screen and click ➡️

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Proposal: Budget Proposal

300 Points

- Budget narrative
  - Describe the resources needed to implement the project.

- Budget Worksheet
  - Located on the HCBS PIPP website
  - Submit with proposal form

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Budget Proposal Questions?

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Proposal: Sustainability Plan

50 Points

- Description of sustainability plan
  - How will strategies continue after payment ends?
  - How will the project benefit individuals beyond the original project’s scope?
Sustainability Plan Questions?

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Proposal Evaluation

- **Phase I** Required Components Review
- **Phase II** Evaluation of Proposal Requirements
- **Phase III** Selection of the Successful Responder(s)
Proposals are due January 13th, 2014 at 4:00pm Central Time

The 2014 HCBS PIPP Application Form and 2014 HCBS PIPP Budget Worksheet should be emailed together as an attachment to:

DHS.hcbspipp@state.mn.us
Part Two Questions?

To ask a question by chat, type your question in the chat box in the bottom-left corner of your screen and click.

如果我们没有回复你，我们会通过电子邮件和网站发布Q&A问题和答案。
Contact Information

Website: http://www.dhs.mn.us/hcbspipp

*Email: DHS.hcbspipp@state.mn.us

*Every attempt will be made to provide answers to questions emailed before December 13th, 2013 at 4:00pm Central Time, with the intent that answers are posted on the website no later than December 20th, 2013.